



Investor Relations

Partnerships based on trust: our investors are at the heart of everything we do



Our client base

Diversified LP base: insurance companies, pension funds, financial institutions, family offices, HNWI and private banks.

+500
Institutional Clients
+10,000
Direct Clients



+35
Professionals



+20
RMs

Our **Funds, Customised Investment Programs** and **Solution Proposals** give investors the chance to obtain attractive returns through global investments in private assets in the categories of Private Equity, Venture Capital, Real Assets, Life Sciences and Credit.

We are firmly convinced that the way to earn the trust of our clients is to put their interests first. Everything we do revolves around how to create long-term value for our investors and together obtain results and success.

Our mission to be trusted partners has enabled us to forge strong relationships with our investors that have grown over time. Our service is based on a deep understanding of the needs of each of these clients, offering bespoke

investment strategies and solutions with high added value, a dedicated service and absolute transparency. In addition, we strive continuously to maintain an open and effective relationship through which we can transfer our knowledge to clients. That is why the team will assist with trainings, roadshows and webinars anytime the client requests it.

Our global Investor Relations team, comprised of experienced Relationship Managers (RMs) and a large support team, has excellent technical resources at its disposal and locally relevant knowledge of specific aspects that affect our investors. Its main goal is to provide a quality service that satisfies the needs of each investor based on trust, transparency, commitment and shared interests.

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• Investor Relations
Tailored Solutions
Product Portfolio and Performance

3. Investment Businesses

4. Advisory and Distribution Businesses

Investing in the future

Senior Team



Claudio Aguirre
Co-Chairman



Rolf Wickenkamp
Co-Chairman



Pilar Junco
Chief Client Officer



Andreas Schmidt
Vicechair



Paloma Ybarra
Partner



Inés Andrade
Partner



Andreas Metzen
Managing Director



Diana Huidobro
Managing Director



Juan Villena
Managing Director



Marta Herrero
Managing Director



Martin von Spies
Managing Director



Noemí García
Managing Director



Sara Chance
Managing Director

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Investing in the future
