

Corporate Advisory

Independent financial and strategic advice for companies on corporate transactions



Combined experience
+150
years



Successfully closed
+100
Transactions



Deal value
+€2b
in 2021



Engaged by
+30
Local and
international GPs



Deals involving
9
Different countries



Team
10
Professionals

Altamar Advisory Partners has consolidated its position as the **reference advisor for family-owned companies and Private Equity firms**

- **Excellence** in execution driven by the team's experience at bulge bracket Investment Banks and the personal **commitment** of senior partners to every transaction
- **Independent** and honest advice to clients
- Experience in all products (M&A, ECM, DCM, HY) with **unparalleled expertise in private equity**

Successful partnerships to complement its capabilities:

- **Strategic alliance with LarrainVial**, leading Investment Bank in the Andean Region
- **Partnership with Perella Weinberg Partners** for capital structure advisory services to clients in Iberia



Selected Recent Transactions

Cinven



restaurant brands iberia

Advisor to Cinven on the acquisition of Restaurant Brands Iberia



Advised private equity firm Cinven on the **largest transaction in the Spanish restaurant industry to date.**

RB Iberia is a leading **Quick Service Restaurant** ('QSR') platform in Iberia with 500 own restaurants and c.500 franchised restaurants and the master franchisee for the Burger King brand in Spain, Portugal, Gibraltar and Andorra, and for the Popeyes and Tim Hortons brands in Spain.

FRESENIUS



eugin

Financial advisor to the management team on the sale of the company



Advised the **management team** of Luarmia S.L. and NMC Eugin US Corporation (together "**Eugin Group**") on the **sale of the company to German Hospital Group Fresenius Helios.**

Eugin is one of the **leading international fertility groups** with 31 clinics and additional 34 sites across 9 countries on 3 continents.

HEXPOL®



UNICA



ESPIGA CAPITAL

Advisor to Espiga on the sale of Unica Mezclas to Hexpol



Advised Espiga Capital and minority shareholders on the **sale of Unión de Industrias C.A., S.A. (Única) to Swedish company Hexpol** (publicly listed).

Unica is a significant player in **rubber compounds** in Spain, supplying several demanding customers in the automotive, construction and agriculture sectors.

ALT&MAR CAM PARTNERS



AltamarCAM PARTNERS

Advisor to Altamar Capital Partners on the integration with CAM Alternatives



Advised Altamar Capital Partners in the **merger with Germany's CAM Alternatives.**

The business combination created an independent **partner-led pan-European private asset manager and solutions provider** with over €17b in assets under management.

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Third party funds distribution

• Corporate Advisory

Investing in the future

Senior Team



Jaime Fernández-Pita
Partner



José Epalza
Partner



Ramón Peláez
Partner



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